



Rita Drieghe Kosnik

Rita Kosnik is a Professor of Management and Negotiations at Trinity University in San Antonio, Texas, and a Visiting Professor of Negotiations in the EMBA program of the Neeley School of Business at TCU in Fort Worth, Texas. She holds a Ph.D. in Strategy and Organization Behavior from Northwestern University.

In addition to the Neeley School, she has taught negotiations courses in the MBA Program of Northwestern University, in the Executive MBA Program of Notre Dame University, and the Masters of Health Care Administration and the Masters of Accounting programs at Trinity University. She has won several awards for excellence in executive teaching.

Dr. Kosnik is a trained mediator in the state of Texas and she is an active corporate trainer and consultant in the area of dispute resolution and negotiations. Recent clients include McDonald's USA, Williamson-Dickie, Owens & Minor, Apex Capital Corp., Siemens North America, ATC Logistics and Distribution, Fort Worth Independent School District, and the American Association of Blood Banks.

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