

SILICON COLLAR

an optimistic perspective on
humans, machines and jobs



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Author, *The New Polymath* and *SAP Nation*

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Vinnie Mirchandani is president of Deal Architect Inc, a technology advisory firm that helps clients take advantage of disruptive trends such as cloud computing and business process outsourcing before they go mainstream. Between this firm and his previous role at the technology research firm Gartner, Mirchandani has helped clients evaluate and negotiate more than \$10 billion in technology contracts. The Black Book of Outsourcing has recognized his firm as one of the top boutique advisory firms. He writes a blog, Deal Architect, which focuses on waste in technology and has been rated by Industry Standard as one its favorites. His innovation blog, New Florence. New Renaissance, averages 500 posts a year on innovations in infotech, biotech, cleantech and other areas.

Mirchandani is the author of several books that provide his unique perspectives from his 25 years of consulting with customers and his travels and speaking engagements across 50 countries. *The New Polymath* and *The New Technology Elite* have been called “innovation firehoses.” His recent work, *Silicon Collar*, has been called “an important addition to the discourse on 21st century technology impacts.” The book *SAP Nation* is more investigative but carries his trademark style of being case study heavy and research intensive.

After graduation from the TCU Neeley School of Business, Mirchandani spent his early career at PricewaterhouseCooper, first as an accountant then as a technology consultant.

He has been quoted in most major technology and business publications and has presented at a wide range of industry events.