

Robert Sayner is a Senior Partner for a global management consulting firm Kearney, with operations that include 50+ countries globally. Robert has 20+ years of consulting and industry experience working with apparel, retail, CPG, and beauty companies. His focus is on leading clients to transform their company organizations into operating more efficiently and effectively, thereby enabling them to reinvest in new capabilities and growth areas. He leads the Dallas Kearney Office, heading up the Consumer & Retail Advisor program, and is an industry-recognized leader in SG&A and restructuring programs.

Prior to Kearney, Robert was a founding member of a global product development import company that worked with big-box retailers, home improvement centers, and club stores to source and launch end-to-end private-label programs factory-to-shelf. As Executive Vice President of Operations, Robert led sales, marketing, and product development in the US and China, as well as back-office functions. Additionally, he led multiple successful fund-raising rounds—from angel to private equity. During his tenure, Robert led the on-ground efforts to develop the China Supply Chain and network of suppliers.

Robert has an MBA from the MJ Neeley School of Business at Texas Christian University and a Bachelor of Accountancy from New Mexico State University. A dedicated member of his Dallas community, Robert is active with Toys for Tots, Junior Achievement, and fund assistance for local area schools in need among his philanthropic activities. He serves on the TCU Advisory Board for the Department of Management and Leadership.